cargoflash
creating value

RE-DEFINING DIGITAL TRANSFORMATION
—— A glance of the future-ready solutions ——

Microsoft Gold Partner

IATA

CMMI level 3

TIACA

cargoflash
creating value

www.cargoflash.com

Overview

Having a wide presence in the global Air Cargo Industry, Cargo Flash Infotech is now a Microsoft Gold Partner* alongside the Strategic Partner of the International Air Transport Association (IATA) and the Trustee Member of the International Air Cargo Association (TIACA). Today, Cargo Flash is one of the leading IT & Business software solutions providers that focuses on the multi-faceted operations of global Air Cargo Management.

Based out of Delhi NCR, Cargo Flash comes with one-stop, real-time, and new-age cloud-based technology solutions for the entire Air Cargo ecosystem, worldwide, whilst also providing transparency, timeliness and simplicity of freight operations.

With a certification of CMMI Level 3 for quality, the company focuses to adhere to quality, creating solutions that overcome all the expectations whilst also scaling business operations to new heights. Furthermore, Cargo Flash is a GDPR (General Data Protection Regulation) compliant company that maintains strict Data Privacy and Security for each of its clients.

How is Cargo Flash empowering the industry?

From Airlines, and Ground Handlers to Forwarders, and Cargo Sales Agents, we have smart, innovative, and simple digital solutions for all.

Cargo Flash's commitment revolves around providing the best of technology to the Air Cargo stakeholders, via cloud-based solutions, that also include managing Sales & Objectivea and Revenue Accounting.

Cargo Flash also offers a complete First-to-Last Mile (E-Commerce) software that allows the airlines to become virtual integrators. Moreover, the Revenue Management system can help make the right decision in terms of pricing and distribution, also ensuring the sales of maximum capacity at the best price to maximize revenue optimization.

Our end-to-end solutions are designed strategically, with the prime objective of being accessible, transparent, and reliable to help streamline business and operations with a maximum growth of both revenue and reputation. We offer a cutting-edge Integrated Cargo Management Solution for a range of concerns.

*Cargo Flash is a Microsoft Gold Partner for Application Development and Cloud Partner

THE NEXT GENERATION SYSTEM

FOR THE AIR CARGO DOMAIN

OUR MISSION

To deliver class-apart technology that bears quality, security, simplicity, and innovation across the globe

Cargo Flash designs end-to-end, secured and intuitive software solutions for Cargo Reservations System, Cargo Revenue Accounting, Warehouse/Cargo Handling Management, E-Commerce (Door-to-Door) System, Revenue Management System, Slot and Doors Management System, and Target Planning System.

The company promises the 'right' answer for the 'right' service, in one go, providing smart and hassle-free processes, thus, avoiding multiple iterations.

196,000+
FLIGHTS

15,000+
USERS

900,000+
AIRWAY BILLS

4,500,000+
MESSAGES

WHY CHOOSE CARGO FLASH?

Our software solutions are designed to be scalable, flexible, integrated, transparent, reliable and smart, which streamlines the operations and management for revenue growth, through state-of-the-art technology. Cargo Flash has successfully carved out this niche, in this highly competitive market, since 2009.

With a promise of on-time delivery, accompanied by product implementation and a long-term commitment to grow together, Cargo Flash's dedicated teams work 24x7, globally, with the utmost promise of nothing but the best for its partners.

-One-stop, new-age technology
-Intelligent, intuitive, and deeply-integrated platform
-Real-time, actionable business intelligence
-Scalable and innovative business models
-Various modules to handpick from
-Importance to quality and credibility

Moreover, Cargo Flash offers a wide range of next-generation software systems to choose from, for managing end-to-end management and operations.
Simply plug & play to experience a whole new definition of seamless management.

nGen RES
Cargo Reservation Management System

This system allows dynamic pricing and cargo reservation using cutting-edge technology. Also, it offers real-time tracking of every shipment booked. Cargo Flash provides an efficient and smart solution to manage the entire Air Cargo booking and also processes e-AWB (Airway Bills), e-Freight, e-CSD, CIMP and C-XML, seamlessly

nGen CRA
Cargo Revenue Accounting System

Now an IATA PASS compliant system, the nGen CRA manages audits and journals including complete AWB, invoicing and other bills and records. This system allows its users to process accounting with minimal human interference, thus lesser errors. It integrates every invoicing process and delivers real-time statistics

nGen WMS
Warehouse Management System

The nGen WMS provides a one-stop solution for all the requirements of warehouse and inventory management in the freight logistics domain. The software, systematically, covers all the steps of the warehouse process including measurement and quantification of SLAs, and complete acceptance and delivery process. Furthermore, staff roster and workflow management are also available in nGen WMS

nGen D2D (E-commerce)
Door-to-Door (E-commerce) System

The nGen D2D System efficiently manages all the reasonable aspects of the E-commerce service, starting from booking the service, to tracking the consignments in real-time. This express system enables the operator with complete transparency and real-time updates of the consignments besides handling every facet of the process, effortlessly. Also, it brings the airlines an opportunity to become virtual integrators to operate in B2C express door pick up/deliveries, with minimum investment

nGen RMS
Cargo Revenue Management System

The nGen RMS allows enterprises with an efficient system for dynamic pricing based on the remaining capacity and route management. Cargo Flash's RMS enables to effectively manage the budgets and deliver real-time analytics, and business intelligence for seamless and smart revenue planning & budgeting. Also, it provides an analytical forecast of capacity, demand, target and pricing

nGen DMS
Door & Slot Management System

Several warehouses, to date, manage Slot and Door Management manually, leading to negligence of time and resources, which potentially leads to the loss of cargo on flights due to queue delays and inefficiencies. The cutting-edge nGen DMS is a one-of-a-kind system that ensures the "Right Slot to the Right Truck at the Right Time". The nGen Cargo DMS allows its consumers to make a prior booking of service slots. From Slot Monitoring to Dock Management; enabling a better cargo flow leading to an efficient warehouse, the nGen DMS has it all

nGen TPS
Target Planning System

The smart, and all-inclusive Target Planning System allows the airlines to assign or create targets on a yearly, quarterly, and monthly basis. The end-consumers can create a budget or assign targets through this system that also reflect the remaining tonnage and revenue of every enterprise. Also, nGen TPS helps in revising targets via real-time revision of flight schedules, frequencies and aircraft capacities
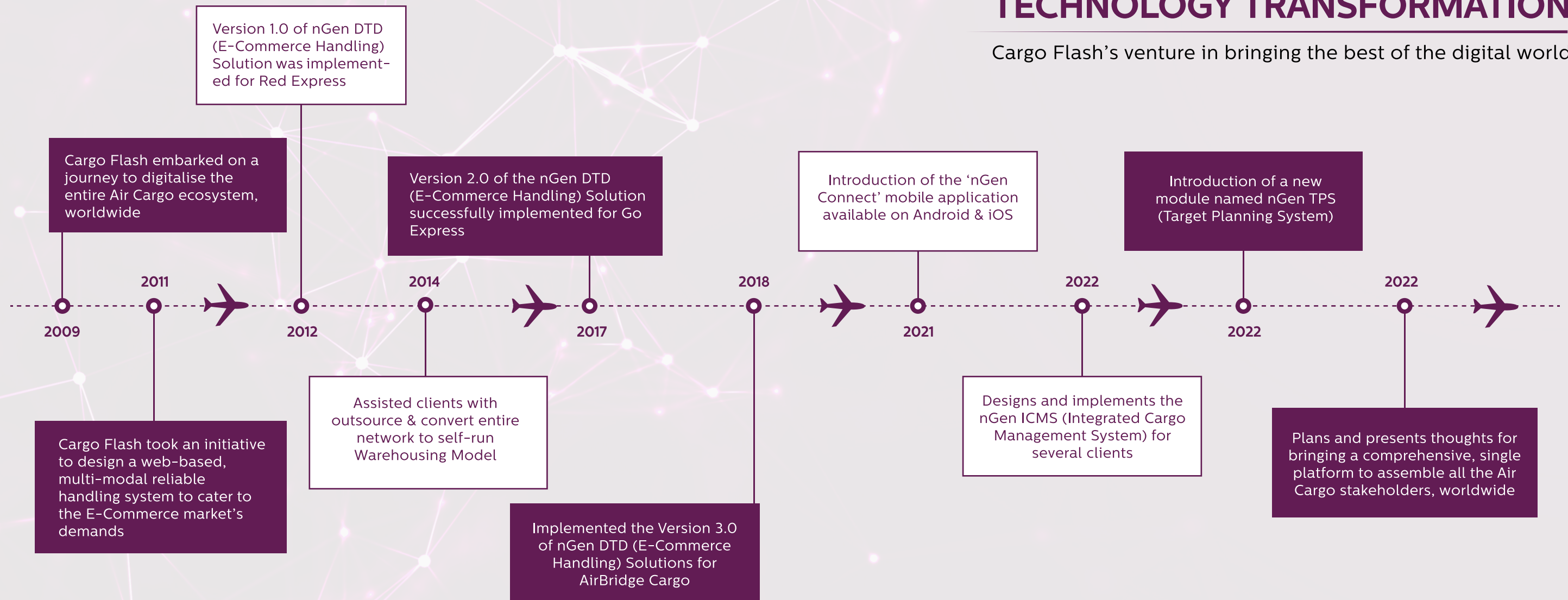
nGen Connect

The cutting-edge, mobile-friendly nGen Connect app, introduced recently, is now accessible on iOS and Android phones to make cargo management easier when commuting. nGen Connect supports mobile operations across the board, from reservations to accounting and warehousing to e-Commerce

TECHNOLOGY TRANSFORMATION

Cargo Flash's venture in bringing the best of the digital world

Version 1.0 of nGen DTD (E-Commerce Handling) Solution was implemented for Red Express

Cargo Flash embarked on a journey to digitalise the entire Air Cargo ecosystem, worldwide

Version 2.0 of the nGen DTD (E-Commerce Handling) Solution successfully implemented for Go Express

Introduction of the 'nGen Connect' mobile application available on Android & iOS

Introduction of a new module named nGen TPS (Target Planning System)

2011 — **2014** — **2018** — **2022** — **2022**

2009 — **2012** — **2017** — **2021** — **2022**

Cargo Flash took an initiative to design a web-based, multi-modal reliable handling system to cater to the E-Commerce market's demands

Assisted clients with outsource & convert entire network to self-run Warehousing Model

Designs and implements the nGen ICMS (Integrated Cargo Management System) for several clients

Plans and presents thoughts for bringing a comprehensive, single platform to assemble all the Air Cargo stakeholders, worldwide

Implemented the Version 3.0 of nGen DTD (E-Commerce Handling) Solutions for AirBridge Cargo

CARGO FLASH'S CONTINUING PARTNERSHIP WITH SOME OF THE RENOWNED GLOBAL BRANDS

AirAsia | Kenya Airways *The Pride of Africa* | ROYAL JORDANIAN | Jambojet.com | FLY SMART go | Pelita Air Service

Lion air | Malindo air | swissport | AirBridgeCargo | Citilink | Sharjah Aviation Services

AirArabia | Lion parcel | Philippine Airlines | SalamAir | Maldivian flying made simple | Nepal Airlines

vistara | Garuda Indonesia *The Airline of Indonesia* | GO EXPRESS | RED EXPRESS DELIVERED AS PROMISED | RAYA AIRWAYS DELIVERING TRUST AND VALUE

Reasons to believe in Cargo Flash

- Innovation in technology solutions
- Easy implementation of smart systems
- Real-time pricing & data
- Market analysis & prediction
- Collection of industry specialists

Reasons to believe in our solutions

- Speediness and Sustainability
- Security and Accuracy
- Scalability and Flexibility
- Simplicity and Transparency

Cargo Flash ensures a secured cloud for data protection of its clients' specifics at every step of the process. The company maintains appropriate safeguards, controls, exercises due diligence, and access controls designed to protect personal data and infrastructure against unauthorised access, use, or disclosure. Also, the company aims to achieve zero-defect.

DELHI NCR
Head Office
Cargoflash Infotech Pvt. Ltd ,
Plot 142, Udyog Vihar, Phase IV,
Gurugram - 122001, India

BEIJING
Sales office

HONG KONG
Sales office

USA
Representative Office

LONDON
Sales office

EGYPT
Sales office

NAIROBI
Sales office

BANGKOK
Sales office

MALE
Sales office

INDONESIA
Sales office

JAKARTA
Sales office

JOHANNESBURG
Sales office

MUMBAI
India Branch Office

What our clients think...

Daniel Salaton
Sr. Manager (e-Commerce and Express Cargo), Kenya Airways (Cargo)

Before we engaged with Cargo Flash, we faced difficulty determining the accurate truth owing to the multiple systems we were using. As a result, we went searching for a single source of truth in terms of the fetched data to reduce data transfer redundancy and procure. We were looking for a partner who might help us improve our customer relationship management and their cargo journey and offer real-time Business Intelligence. We were also looking for warehouse efficiency along with revenue integrity. Finally, we desired a partner to assist us in embarking on a forward-thinking future-ready journey. All of our requirements have been met by Cargo Flash and its nGen product line, and we are confident that we will be able to prepare for next-generation cargo management.

Farian Kirana
CEO, Lion Parcel

We've been working with Cargo Flash InfoTech for over eight years, and they've helped us become better, bigger, and faster in Egypt's air logistics domain. Cargo Flash assisted us in keeping up with the rapid changes in this fast-paced logistics and supply chain industry. For a tool like this to succeed, Cargo Flash's support has been outstanding. With quick response times, the extensive changes and customizations we request are completed quickly and with high-level expertise.

Ingo Roessler
Chief Commercial Officer, EDIfly

We, at EDIfly, are excited to collaborate with Cargo Flash for aviation messaging as a low-impact, low-cost solution to replace legacy messaging for digital Air Cargo while avoiding complex API systems. Simultaneously, I congratulate Jasraj Chug on the excellent work that Cargo Flash InfoTech is doing.

Cherry Castillo Lee
AVP-Cargo, Philippine Airlines

Digitalisation is vital for the change in the Air Cargo ecosystem. Therefore, we now have one system for both domestic and international cargo accountings. Also, we recently launched our Last Mile delivery operations with the technology support of Cargo Flash Infotech.

Paul Toruan
Senior Cargo Manager, Lion Air

Cargo Flash InfoTech's technology is not only advanced but also user-friendly. The systems are directly linked to our bank accounts to manage the debit top-up accounts to not only ensure minimal revenue leakage but also make our operations more seamless. We chose Cargo Flash's web-based system almost eight years ago and have been very pleased with our partnership ever since. We were able to expand our business reach and volume thanks to the system. Cargo Flash assisted us in managing large volumes of cargo and expanding our business.